

Would you have your tax returns prepared by someone who worked for the IRS and was paid by the IRS based upon on how much that preparer collected in taxes from you?

Stupid question; easy answer, right?

I've been practicing long term comprehensive financial life planning for a very long time. During that time, I've been struck by how few people know the difference between a true financial planner and a sales rep at a bank or brokerage house.

When you hire a tax preparer, you expect that preparer will work for you. But when it comes to planning for long term financial security, most people hire someone who works for someone else. They hire someone whose very job depends on transferring your wealth to their employer.

How is that different from hiring a commission based employee of the IRS to prepare your tax returns?

For more:

<http://www.lotusfinancialsvcs.com/files/90145/TRANSACTIONAL%20VS%20ADVISORY%20RELATIONSHIP.pdf>

If you found that blog useful, there are plenty more. I'm very passionate about long term comprehensive financial life planning and I like to write about it.

<http://www.lotusfinancialsvcs.com/Blogs.4.htm>